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3765 Champion Boulevard
Winston Salem, NC 27105

**SUBJECT: Price Adjustment Notification - July 1, 2024
90 Day Notice**

Dear Valued Champion/ Bi-Line Partners,

Effective July 1, 2024, Champion Industries and Bi-Line Systems will be implementing a price adjustment on all quotes for machines and accessories. As part of our commitment to offering you ample notification, after almost 2 years without adjustment, please accept this letter as 90-day notice. While we strive to manage costs wherever possible, we find it necessary to adjust our prices.

Prices will be adjusted by an average of 3% on many machines and accessories. Updated list prices will be available in the form of PDF from the factory or updated on AutoQuotes®.

Even with this adjustment, you will find that Champion is still in a very competitive pricing situation in the ware-washing market. We continue to strive to be the Total Dish Room Solution Company for you and your valued customers.

PRICE INCREASE PROTECTION

Dealers requiring price increase protection for quotations and projects must be submitted to Champion/Bi-Line no later than July 31st, 2024:

- 1) Project name.
- 2) Estimated ship date - Order(s) must ship complete prior to November 1, 2024.
- 3) Model number(s) & quantity.
- 4) Dealers are required to send details to your local CHP/BL representative, for approval by CHP/BL, prior to July 31, 2024.

Please let us know if you have any questions and we thank you for your support.

Best Regards,

Jay Bravinder
Vice President of Sales
Office: 336-201-4975
Champion and Bi-Line Conveyors
3765 Champion Blvd.
Winston Salem, NC. 27105

CC: Scott Cherevaty, President